

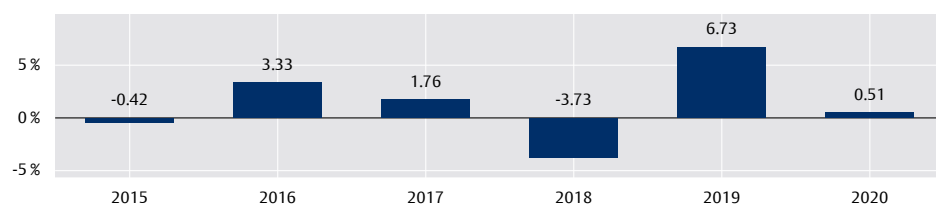


# Flossbach von Storch - Der erste Schritt - R<sup>2</sup>

## INVESTMENT STRATEGY

The Flossbach von Storch – Der erste Schritt fund is a globally diversified, defensive balanced fund with an active investment approach. The fund is flexible enough to take advantage of opportunities arising from the entire bond market and, to a limited extent, from the equity market. The goal is to generate as stable earnings as possible over time. The focus of the fund is on government bonds, covered bonds and corporate bonds, as well as equities, whose quota is limited to a maximum of 15 per cent. Foreign currency risks are largely hedged. Securities are selected as part of a fundamental analysis process. Fund managers Wilhelm Wildschütz and Elmar Peters rely on research tools developed in-house. The sub-fund is actively managed. The fund manager determines, regularly reviews and, if necessary, adjusts the composition of the portfolio exclusively in accordance with the criteria specified in the investment policy. The sub-fund is not managed in reference to an index.

## ANNUAL PERFORMANCE IN EUR (IN %)



## PERFORMANCE IN EUR SINCE 1 OCTOBER 2013



## ACCUMULATED PERFORMANCE IN EUR (GROSS, IN %)

	1 month	2021 YTD	1 year	3 years	5 years	since inception 01.10.13
Share class	+0.28 %	-0.26 %	+0.72 %	+3.76 %	+5.56 %	+18.33 %

## ANNUALIZED PERFORMANCE IN EUR (GROSS, IN %)

	1 year	3 years	5 years
Share class	+0.72 %	+1.24 %	+1.09 %

Source: Depositary and SIX Financial Information, status: 30.04.21

## EXPLANATORY NOTES REGARDING PERFORMANCE

**Past performance is no indication of current or future performance.** The performance data do not take into account the commissions and costs incurred in the issue and redemption of units, which may reduce the performance. Exemplary model calculation assuming a front-end load of 5%: an investor wishes to purchase units for 1,000 EUR (or CHF). With a maximum front-end load of 5%, he must pay a one-time fee of EUR 50 (or CHF) on purchase. Custody account costs may also be incurred.

**Please refer to the cost details presented in this document to determine the maximum front-end load for the unit class of the subfund.**

Where performance is compared to a benchmark, such a comparison is provided for information purposes only and does not imply any obligation on the part of the fund manager to achieve the level of the benchmark or replicate its performance.

CATEGORY: MULTI ASSET  
Data as per 30 April 2021

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## FUND DETAILS

WKN	A1W17W
ISIN	LU0952573136
Valor number	21968021
Domicile	Luxembourg
Share class	R
Fund currency	EUR
Launch date	1 October 2013
Financial year end	30 September
Income utilisation	Distribution
Authorised for distribution	AT, CH, DE, ES, LI, LU, PT
Fund type	UCITS / FCP
Fund assets	525.39 million EUR
Redemption price	110.95 EUR
Minimum initial investment	none
Minimum subsequent investment	none
Costs <sup>1</sup>	
Ongoing charges	0.94 %
which includes a management fee of	0.83 % p.a.
Performance fee	none
Redemption fee	0.00 %
Exchange commission	up to 1.00 % (based on the unit value of the units to be purchased for the benefit of the relevant Distributor)
Subscription fee	up to 1.00 %

## Management company

Flossbach von Storch Invest S.A.  
2, rue Jean Monnet  
2180 Luxembourg, Luxembourg  
www.fvsinvest.lu

## Depositary

DZ PRIVATBANK S.A.  
4, rue Thomas Edison, 1445 Strassen, Luxembourg

<sup>1</sup> In addition to the management fee, the fund is charged further costs such as transfer agent fees, transaction costs, and various other charges. Further information about ongoing and one-off costs can be found in the key investor information document (KIID), the sales prospectus, and the most recent annual report.

<sup>2</sup> As of 24 January 2018, the sub-fund "Flossbach von Storch - Bond Total Return" has been renamed "Flossbach von Storch - Der erste Schritt". Simultaneously, the investment strategy has changed.



# Flossbach von Storch - Der erste Schritt - R

## TOP 10 GUARANTORS (IN %)

1. United States of America	17.06 %
2. Republic of Germany	11.02 %
3. European Union	3.14 %
4. Pfandbriefbank schweizerischer Hypothekarinstitute AG	2.47 %
5. Japan	2.23 %
6. British Columbia	2.19 %
7. Berkshire Hathaway Inc.	2.03 %
8. BNG Bank N.V.	2.00 %
9. NRW.BANK	1.90 %
10. Kreditanstalt für Wiederaufbau	1.81 %
Total	45.85 %

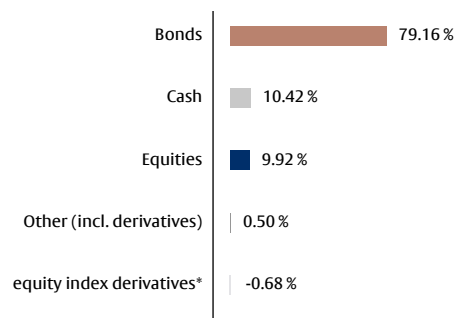
Source: Depository and Flossbach von Storch, status: 30.04.21

## TOP 10 SECTORS FOR EQUITIES (IN %)

1. Information Technology	20.24 %
2. Health Care	17.98 %
3. Industrials	15.53 %
4. Consumer Staples	15.40 %
5. Financials	13.05 %
6. Communication Services	12.22 %
7. Consumer Discretionary	5.58 %

Source: Depository and Flossbach von Storch, status: 30.04.21

## ASSET ALLOCATION (IN %)



\* Please note: equity index derivatives may include futures and delta-weighted options on indices

Source: Depository and Flossbach von Storch, status: 30.04.21

## CREDIT RATING FOR BONDS (IN %)

AAA	75.69 %
AA	15.78 %
A	5.78 %
BBB	2.21 %
BB	0.10 %
NR	0.44 %

Source: Depository and Flossbach von Storch, status: 30.04.21

A simplified ratings scorecard is used when determining the rating. Trends (+/-) are not taken into account in this process. Convertibles are not considered.

## KEY FUND FIGURES

Yield to maturity	0.18 %
Duration	5.22 years

Source: Depository and Flossbach von Storch, status: 30.04.21

## MONTHLY COMMENTARY

The number of vaccinations against Covid-19 is increasing. As a result, the economic outlook is brighter, and it is being supported by massive government aid packages. The global pioneer is the United States. Taking into account all deficit spending and the waiver of earnings, the US fiscal package accounts for about 25 per cent of US gross domestic product for 2020. Added to this is the support of the US Federal Reserve, which left key interest rates at 0.0 to 0.25 per cent at the April meeting and plans to continue securities purchases of around USD 120 billion a month. In the bond segment, we saw a slight countermovement to the first quarter of the year with higher yields in the euro area and slightly lower ones in the US bond market. The performance of our bond portfolio was thus mixed, with a sideways trend on balance. The positive value driver was once again the equity side due to expectations of a rapid reopening of the economy. The moderate increase in value in the fund portfolio in April resulted exclusively from this area. We significantly overweighted our government bond positions in our bond portfolio due to the low-risk premiums on corporate bonds. In the course of the month, we took advantage of opportunities to buy US government bonds. We also participated in new issues of Coca-Cola and Deutsche Bahn but maintained our weighting of corporate bonds in the bond portfolio. With a cash position of around 10 per cent, we continue to see ourselves as being flexible enough to be able to take advantage of attractive sources of income in the future.

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## AWARDS

Morningstar Rating™ overall\*: ★★ ★

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For more information on Morningstar's ratings, please visit:  
<http://www.morningstar.co.uk/uk/help/Methodology.aspx>

status: 31.03.21

## FUND MANAGER



### Wilhelm Wildschütz

- » Portfolio Manager & Analyst at Flossbach von Storch AG since 2018
- » Division Head of Treasury & Trading at Bankhaus Lampe (2005 – 2018)
- » Derivatives Trader at IKB Deutsche Industriebank (1998 – 2005)
- » Securities Trader at Spütz and Commerzbank (1990 – 1998)
- » Bank traineeship at the Deutsche Bundesbank (1987 – 1990). Studied Financial Management at Fernuniversität Hagen and graduated from the University of Wales with a Master of Business Administration (MBA) (2008 – 2011)



### Elmar Peters

- » Co-management of the Multi-Asset Team since April 2016
- » Head of Institutional Asset Management and Senior Portfolio Manager at Flossbach von Storch AG (2010–2016)
- » Support and management of equity mandates for institutional clients at Bankhaus Lampe KG in Düsseldorf (2001–2010)
- » Securities Trader and Investment Adviser at Commerzbank AG in Düsseldorf (1993–2001)
- » Investment Adviser and Bank Trainee at Bankhaus Delbrück & Co. in Aachen/Cologne (1988–1993)



# Flossbach von Storch - Der erste Schritt - R

## OPPORTUNITIES

- + Participate in global bond market growth.
- + Income can be generated from regular interest payments.
- + Active interest rate, currency and risk management (e.g. from the use of derivatives).
- + Risk is broadly diversified by investing in a range of asset classes (e.g. equities, bonds, convertible bonds etc.) Market potential can be exploited by investing across a wide range.

## RISKS

- The securities in which the Management Company invests the sub-fund assets present opportunities for gain but also the possibility of risk. If a sub-fund invests directly or indirectly in securities and other assets, it is subject to many general trends and tendencies, which are sometimes attributable to irrational factors on the markets particularly on the securities markets. Losses can occur when the market value of the assets decreases as against the cost price. If a unitholder sells units of the sub-fund at a time at which the value of assets in the sub-fund has decreased compared with the time of the unit purchase, he will not receive the full amount he has invested in the sub-fund. Despite the fact that each sub-fund aspires constant growth, this cannot be guaranteed.
- Country, credit and issuer liquidity risk. Also potential exchange rate risks. If securities are illiquid (i.e. thinly traded), there is a risk that it may either not be possible to sell the assets at all or only by accepting a significant discount on the sale price.
- Investing in bonds may entail price risks, especially in case of rising interest rates on the capital markets.
- Where used, derivatives can have a greater negative impact on the fund value than would be the case if the assets were acquired directly. This can affect the fund's risk profile and volatility (tendency for the price to fluctuate).

Please read the Prospectus and particularly the RISK WARNINGS section and the specific annex of the subfund to understand the risks and benefits of this product.

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## INVESTOR PROFILE

### CONSERVATIVE:

The fund is appropriate for conservative investors. Due to the composition of the net sub-fund assets, there is a moderate degree of risk but also a moderate degree of profit potential. The risks may consist in particular of currency risk, credit risk and price risk, as well as market interest rate risks.

### INVESTMENT HORIZON:

Medium-term: 3 to 5 years

## RISK/RETURN PROFILE



1	2	3	4	5	6	7
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The historical data used for calculating the synthetic indicator is not a reliable indication of the future risk and reward profile of the share class. The category shown is not guaranteed to remain unchanged and may shift over time. Even the lowest category does not mean a risk-free investment. This share class has been placed in the aforementioned risk class because its unit price is subject to little to medium fluctuation, therefore the profit potential and loss exposure may be low to moderate. Because of the calculation model used, all risks may not be taken into consideration when placing the share class in a risk class. Detailed information can be found in the section entitled "Risks" of the prospectus.



# Flossbach von Storch - Der erste Schritt - R

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This document does not constitute an offer to sell, purchase or subscribe to securities or other assets. The information and estimates contained herein do not constitute investment advice or any other form of recommendation. Detailed information about the fund(s) can be found in the sales prospectus as well as in the articles of association, management regulations or contract conditions, in conjunction with the latest respective audited annual report and semi-annual report, if the latter is published later than the most recent annual report. These documents form the sole binding basis for any purchase. The said documents and the Key Investor Information are available free of charge in English and German from the respective management company or the custodian/depositary or from agents in those countries where the funds have been licensed for distribution.

The information contained and opinions expressed in this document reflect the views of Flossbach von Storch at the time of publication and are subject to change without prior notice. Forward-looking statements reflect the judgement and future expectations of Flossbach von Storch. Actual performance and results may, however, differ materially from such expectations. All information has been compiled with care. However, no guarantee is given as to the accuracy and completeness of information and no liability is accepted. The value of any investment can fall as well as rise and you may not recoup the amount you invested. In connection with the brokerage of fund units/shares, Flossbach von Storch and/or its distribution partners may receive reimbursements from costs charged to the fund by the management company in accordance with the relevant sales prospectus. The tax treatment of the investment depends on the investor's personal circumstances and may be subject to change. For more information please consult your professional tax adviser.

**The units/shares issued by this fund may only be offered for purchase or sold in jurisdictions in which such offer or sale is permitted. Accordingly, the units/shares of this fund may not be offered for purchase or sold neither within the USA nor to or for the account of US citizens or US persons domiciled in the USA. Additionally, the units/shares issued by this fund may not be offered for purchase or sold to "US-Persons" and/or entities, which are owned by one or more "US-Persons" based on the definitions set out in the "Foreign Account Tax Compliance Act (FATCA)". This document and the information contained herein may not be distributed in the USA. The distribution and publication of this document as well as the offer or sale of the fund's units/shares may also be subject to restrictions in other jurisdictions.**

The latest net asset value (NAV) of the fund can be obtained from the management company's website.

**Past performance is not a reliable indicator of future performance.**

The document issued in German is legally binding. This English translation is only for the purpose of convenience.

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## CONTACTS FOR INVESTORS

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Web: www.flossbachvonstorch.de

### Paying agent in Austria

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Austria

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### Representative in Switzerland

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Phone: +41 44 224 32 00  
E-Mail: fondsvertretung.ch@ipconcept.com  
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